

Africa-EU Renewable Energy Cooperation Programme

Creating opportunities for renewable energy



Agenda

ACCESSING AFRICA'S RENEWABLE ENERGY MARKETS

Opportunities, Success Stories and Challenges – December 4th 2014, Brussels

10:30 – 11:00 *Registration*

11:00 – 11:30 **I. WELCOME / OPENING**

- Introduction Michael Franz, RECP
- Welcome Remarks Lennart Deridder, DG DEVCO, EC

11:30 – 13:00 **II. RENEWABLE ENERGY MARKETS IN AFRICA**

- Current trends & development Dan Dorner, International Energy Agency
- Market Example "Nigeria" Orjiako Edwin Enwegbara, Eauxwell Nigeria Ltd.
- Market Example "Rwanda" Ivan Twagirashema, Energy Private Developers
- Q&A

13:00 – 14:30 *Lunch Break*

14:30 – 16:00 **III. SUCCESS STORIES – BUSINESS MODELS AND CHALLENGES**

- Business Models in Africa Michael Franz, RECP
- On-grid project example Jotham Majyalibu, Rwanda Mountain Tea
- Off-grid project example Orjiako Edwin Enwegbara, Eauxwell Nigeria Ltd.
- Q&A

16:00 – 16:30 *Coffee Break*

16:30 – 17:15 **IV. RECP PRIVATE SECTOR SUPPORT AND SERVICES**

- Introduction to RECP Ina de Visser, RECP
- Market Information
- Matching Partners for Joint Business Development
- Project Preparation and Financing Support
- RECP Partner Countries
- Q&A

17:15 – 17:30 **V. CONCLUSION & WAY FORWARD**

17:30 – 19:00 *Cocktail Reception*



Published by

European Union Energy Initiative –
Partnership Dialogue Facility (EUEI PDF)

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Internationale Zusammenarbeit (GIZ)
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