
www.solarpiro.com
Problem

**Difficulty** in modeling of solar setup environment and system design.

**Inefficiency** of solar sales, sales management and distribution.

**Disparity** in solar energy needs and actual solar products purchased.

**Gaps** in solar financing models.
Solar Management Platform

Solar Needs Calculator
Please check your appliances for their wattage and ensure correct entries for correct results.

<table>
<thead>
<tr>
<th>Household Appliance</th>
<th>Watts</th>
<th>Quantity</th>
<th>Hours of use</th>
</tr>
</thead>
<tbody>
<tr>
<td>Fridge</td>
<td>45</td>
<td>1</td>
<td>1</td>
</tr>
<tr>
<td>Water Heater</td>
<td>45</td>
<td>1</td>
<td></td>
</tr>
<tr>
<td>Computer</td>
<td>45</td>
<td>1</td>
<td></td>
</tr>
<tr>
<td>Speakers</td>
<td>45</td>
<td>1</td>
<td></td>
</tr>
</tbody>
</table>

Create New Product
Please ensure that the data entered is correct.

- Supplier
- Sales Outlets
- Products
- Sales
- Deliveries
- Pickups
- Customers
- Accounts
- Solar Panels

Privacy & Terms
Online Solar Marketplace

Solar Products
Shop and get genuine solar products at amazing prices!

TOP MANUFACTURERS
- Kemigisha Suppliers
- Hashi Energy
- Anti Global Warming Limited
- Futura Holding LTD

- Sun King Home System
  SKU: 1656454
  Watts: 30W
  UGX 150,000

- Sun King Pro 2
  SKU: 5465454654
  Watts: 15W
  UGX 50,000

- Sun King Pro All Night
  SKU: 2651654545
  Watts: 10W
  UGX 35,000

- Solar Charge Controller
  SKU: 215542154
  Watts: 0W
  UGX 35,000

- Victron Inverter
  SKU: 2015154632
  Watts: 0W
  UGX 50,000

- Water Heater
  SKU: 5451212848
  Watts: 85W
  UGX 235,000

Kemigisha Suppliers
P.O.Box 13242 Kampala Uganda
Mobile: 25687545454
Instant Solar Products Finance

Apply for Quick and Easy Solar Loan

Select one:

Home solar

Business/commercial

Get approved in minutes!!

$$$$$$$$

** Login through your social media profiles

** Quick, Instant and Easy solar product loan

** Instant Solar Product Loans for Everyone

** Home or commercial solar products loans

** Multiple repayment options
Market Validation

**In 2017, Sub-Saharan Africa GDP is expected to rise to 4.8%.**

**621M people in Sub-Saharan Africa lack access to electricity.**

**East Africa rural electrification rate is lowest in the world at 16%.**

**39M micro, small, and medium enterprises operate in Sub-Saharan Africa.**

**Ugandans with access to electricity comprise <20% of the national population.**
Market Size

- 1.6 Billion + Without Access to Electricity (WORLDWIDE)
- 620 Million + Without Access to Electricity (AFRICA)
- 2 Million + Solar Businesses (AFRICA)
Business Model

We license SolarPipo platform software on a monthly ($6) and annual ($60) subscription fee basis.

We take a transaction fee ($3) for every deal done on the SolarPipo Marketplace.

We also take a processing fee of 4% on every instant product loan given on the platform on behalf of solar distributors.
Go-to-Market

Launch
June, 2017

Traction
August, 2017

Growth
January, 2018

Main Focus:
Launch SolarPipo Platform
Launch SolarPipo Marketplace

Priority Tasks:
- Launch beta version
- Drive initial signups
- Launch Finance Tool
- Complete testing in the field
- Compile pilot data

Target Results:
- 500 initial solar business users
- 1000 initial Marketplace users
- 500 collection points signed up

[X]  [X]  [X]
The Ask

Pilot partners:
• Access to markets
• Market opportunity
• Generate real data

Early stage funding: We are seeking €200,000 in early stage investment to.
• Ramp up technology to improve app features
• Ramp up hiring
• Broaden marketing
Team

Hashim Mutanje
Founder & CEO

Mwamed Sizoomu
Co-founder

Awards and Partners

Citi Foundation
Mentor Capital Network
Determine your Energy Needs

Access a Marketplace Exclusively for Solar

Get Instant Product Loans